# SCHEDULE 14A Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

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Check the appropriate box:

- Preliminary Proxy Statement
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- □ Definitive Proxy Statement
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# Enzo Biochem, Inc.

(Name of Registrant as Specified In Its Charter)

Harbert Discovery Fund, LP Harbert Discovery Co-Investment Fund I, LP Harbert Discovery Fund GP, LLC Harbert Discovery Co-Investment Fund I GP, LLC Harbert Fund Advisors, Inc. Harbert Management Corporation Jack Bryant Kenan Lucas Raymond Harbert Fabian Blank Peter J. Clemens, IV

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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    - 1) Amount Previously Paid:
    - 2) Form, Schedule or Registration Statement No.:
    - 3) Filing Party:
    - 4) Date Filed:

On December 9, 2019, Harbert Discovery Fund, LP; Harbert Discovery Co-Investment Fund I, LP; Harbert Discovery Fund GP, LLC; Harbert Discovery Co-Investment Fund I GP, LLC; Harbert Fund Advisors, Inc.; Harbert Management Corporation; Jack Bryant; Kenan Lucas; Raymond Harbert; Fabian Blank; and Peter J. Clemens, IV distributed a letter to shareholders (the "<u>Shareholder Letter</u>"). A copy of the Shareholder Letter is attached herewith as <u>Exhibit 1</u>.

# Exhibit 1



December 9, 2019

Dear Fellow Shareholders,

Harbert Discovery Fund, LP and Harbert Discovery Co-Investment Fund I, LP (collectively "HDF") currently own approximately 11.8% of the outstanding shares of Enzo Biochem, Inc. (NYSE: ENZ) ("Enzo" or the "Company"), making us the Company's largest shareholder.

We are writing today because we believe Enzo is deeply undervalued. This depressed valuation is, in our view, a direct result of the Company's current Board of Directors' (the "Board") and management team's persistent inability to execute Enzo's stated strategy, deliver on the promises of the Company's technology and manage the cost structure of the business prudently.

We believe Enzo's management has for many years operated the Company in a manner that has seemingly placed its own personal and financial interests ahead of its shareholders' best interests. The Board has repeatedly let this behavior go unchecked and has failed to hold management accountable for its clear inability to deliver profitable growth or acceptable absolute or relative shareholder returns.

Enzo's underperformance is not a matter of perspective or a story requiring nuance: the Company has drastically underperformed the Russell 2000 by over 1,250% over the last 30 years. We believe it is extremely telling that in its recent more than 2,500-word letter to shareholders, the only mention of, or attempt to explain, the Company's atrocious stock price performance is a single sentence noting that the Board and management, "(S)hare in your disappointment in the recent performance of our equity." There is simply no adequate defense to justify Enzo's performance.

#### Clearly, it is time for change.

We have nominated two highly-qualified Board candidates – Fabian Blank and Peter Clemens – for election at the 2019 Annual Meeting of Shareholders (the "Annual Meeting"). These independent candidates have deep operational, financial and strategic experience within the healthcare industry. Having already studied Enzo and the challenges it faces, both candidates are prepared to bring their substantive experience to bear to help steer the Company in the direction of long-term value creation for all shareholders. HDF believes our candidates can immediately help improve the Company's expense structure and implement a growth strategy that will generate durable long-term shareholder value. Our nominees also are well-positioned to create near-term value through a full exploration of strategic alternatives, with a focus on potential sales of non-core assets and intellectual property.

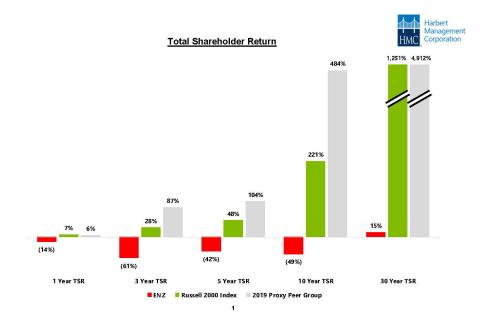
# The Case for Change at Enzo

#### Sustained History of Value Destruction:

It is our belief that management and the Board's misguided strategy and failure to execute coupled with an excessive, misaligned and unjustifiable compensation structure have resulted in consistent value destruction for shareholders, as evidenced by Enzo's stock price, which has significantly underperformed any relevant index or peer group comparison across any time period, going back 30 years.

See Image 1: Total Shareholder Return.





# History of Overpromising and Underdelivering:

Management has a long track record of hyping various platforms and technologies in development, only to fail to deliver the promised results. While this pattern is systemic and has repeated itself for decades, the debacle with AmpiProbe provides a current and salient example of this disappointing phenomenon.

Since 2012, Enzo has briefed investors on its strategy to roll out a new lower cost lab-to-lab business model derived from the development of AmpiProbe:

- 2012 Management first highlighted AmpiProbe and its significant potential in March during its ٠ second quarter earnings call.
- **2014** Two years after the original promise of AmpiProbe, during the fiscal Q4 2014 earnings call in October, management stated in reference to AmpiProbe, "We hope to see the first of these tests available for marketing sometime after the first of the calendar year." .
- **2015** The Company's December investor presentation referred to the potential of AmpiProbe to deliver cost savings to the market, stating, "Enzo Is Positioned to Thrive <u>NOW</u>." .
- **2016** AmpiProbe had still not progressed. On the fiscal Q3 2016 earnings call held in June, management stated, "I think we are in fairly good shape to hopefully see a comprehensive product sometime by year end or soon thereafter. And what I mean by comprehensive product is a panel that can potentially generate revenue growth for us as a company of some size." ٠

<sup>&</sup>lt;sup>1</sup>Source: Bloomberg as of November 29, 2019. Note: 2018 Proxy Peer Group performance calculated as an equal weight index (ascribing the same weight to each peer company regardless of market capitalization).

<sup>2</sup> 



 2018 – Two and a half years later on the fiscal Q1 2019 earnings call held in December 2018, management stated, "We have been working to now build systems that not only will be approved for a New York State approval, but also for an FDA approval and that is very important in the totality of this process and we are moving forward in that." This comment is particularly objectionable considering management initially indicated that FDA approval would not be required, claiming New York State approval would suffice.

Despite its statements over the past seven years that AmpiProbe would drive growth and profitability for Enzo, as of today, <u>AmpiProbe has not generated any material revenue for the Company</u>. In fact, Enzo's revenues declined from \$103 million in fiscal 2012 to \$81 million in fiscal 2019.<sup>2</sup>

Similar to its failed promises about new products generating growth, for years management has repeatedly pointed to strategic partnerships as a source of growth – yet nothing has ever come to fruition.

- 2014 "We continue to look for effective least dilutive ways to monetize many of the transformational technologies we have developed. And as such, we continue to explore joint ventures and other forms of partnerships as a way to help advance technologies and benefit all of us as shareholders" – Barry Weiner Q3 2014 Earnings Call.
- 2016 "Establishing business relationships on many fronts is a key goal of the many goals that we
  have set forth for our team here. We are in dialog with multiple parties. We are fortunate that we
  have many platform technologies that appeal and touch on different segments of this particular
  marketplace and we are looking to expand those platforms into areas where we may not have the
  interest or the time or the focus to expand the utility of the platforms. And so we are in dialog. And
  you could very well see the consummation of relationships with a number of parties out there in the
  near future." Barry Weiner Q4 2016 Earnings Call.
- 2018 "Finally, we have been developing cost effective approaches on various platforms, not only
  in molecular, but in the area of anatomical pathology, immunohistochemistry, in flow cytometry
  these various platforms and business opportunities that are under development, provide from
  multiple unique opportunities to partner and joint venture to exploit the commercialization capability
  that they present and dialog is now currently underway to try to move these products in a more
  expeditious way." Barry Weiner Q4 2018 Earnings Call.
- 2019 "Our commercial efforts towards implementing our marketing plan is twofold, expanding our internal highly trained and technical sales teams and supplementing this effort with a focused business development program to partner, collaborate and/or combine with companies in the diagnostic testing market. In the past quarter alone we've held numerous discussions with many strategic partners, many of whom we've met with over the last year. Defining the scope of new relationships and building collaborations and partnerships takes time. However, Enzo's disruptive strategic plan is gaining market awareness and acceptance and we are confident new relationships will materialize." Barry Weiner Q2 2019 Earnings Call.

We have identified dozens of Company quotes substantively similar to the above. Despite all of these statements, to date the Company has not announced any material strategic partnerships, further illuminating the same pattern of hype and failure that the Board has overseen for years.

This is, in our view, the behavior of a leadership team more concerned with self-perpetuation than with delivering results to shareholders, and of a Board that has failed to provide effective oversight for years.

<sup>2</sup> Source: Company filings.

#### Failed Corporate Governance:



Enzo's corporate governance structure maintains the status quo and benefits insiders at the expense all other stakeholders. The over-tenured Board has approved a misguided strategy and not held management accountable for years of underperformance. It is widely accepted that boards that follow corporate governance best practices make better decisions that result in positive outcomes for all shareholders. They clearly define a company's strategy and hold the management team accountable for delivering on that strategy. Enzo desperately needs fresh perspective in the boardroom in order to address numerous governance deficiencies, including;

- Dual Chairman/CEO as compared to the overwhelming majority of Russell 3000 companies that have separated the two positions;3
- Chairman/CEO holds a 44-year tenure;
- CFO is on the Board with a running 43-year tenure;
- Average director tenure is 20+ years as compared to an average of 11-13 years for the Russell 3000.4
- Average director age is 66; as compared to an average of 62 for the Russell 3000
- Classified Board as compared to the majority of Russell 3000 companies that elect all their directors annually;5 and
- Shareholders do not have the right to call a special meeting.

# Excessive Compensation for Underperformance:

Consistent losses of shareholder value, consistent promises of successes just around the corner that never seem to arrive and a consistent lack of oversight at the Board level appear to be the hallmarks of Enzo under the current Board and management team.

Enzo has reported operating losses every year since 2004, with cumulative negative operating income of -\$ 186 million, excluding legal expenses and settlements. Yet, during this same period, the Board approved paying Chairman / CEO Elazar Rabbani and his brother-in-law CFO Barry Weiner over \$34 million, including a bonus every single year. This figure does not include the annual related-party payments Mr. Rabbani and Mr. Weiner receive in exchange for leasing the Farmingdale lab facility to the Company. In 2019, Mr. Rabbani and Mr. Weiner each received roughly \$600,000 under this arrangement. Additionally, in 2019 while the stock declined -12% over the course of the fiscal year, Mr. Rabbani and Mr. Weiner were paid \$2.8 million not including the related party payments.6

We believe this unacceptable performance coupled with Enzo's hallmark of declining profitability is a direct result of management's defective strategy and lack of execution, making the excessive compensation even more troubling. In 2019, Enzo management pay amounted to 2.1% of the Company's market capitalization compared to a peer average of 1.2%.<sup>7</sup> A truly independent and competent Board should not reward management for such dramatic long-term fundamental underperformance and should instead have long ago aligned leadership's compensation plan with the level of value generated for shareholders.



<sup>&</sup>lt;sup>3</sup> https://www.russellreynolds.com/en/Insights/thought-leadership/Documents/TCB-Corporate-Board-Practices-2019.pdf https://corpgov.law.harvard.edu/2019/05/07/corporate-board-practices-in-the-sp-500-and-russell-3000-2019-edition/

<sup>\*</sup> https://corpgov.law.harvard.edu/2019/05/0//corporate-board-practices-in-the-sp-50/00-and-russell-3000-2019-edition/ 5 All of the five largest U.S. mutual funds, the Council of Institutional Investors, the largest public pension funds, and the leading proxy advisory firms (ISS and Glass Lewis) have adopted policies that support the annual election of directors and oppose board classification. See proxy voting guidelines for Fidelity, Vanguard, American Funds, Franklin Mutual Advisers, and T. Rowe Price; Council of Institutional Investors, Policies on Corporate Governance (2016); CalPERS, Global Principles of Accountable Corporate Governance (2010); Institutional Shareholder Services, U.S. Proxy Voting Summary Guidelines (2013), and Glass Lewis & Co., Proxy Paper Guidelines.
 Source: Company proxy filings.
 The Peer Group is the Proxy Peer Group.

#### Enzo's Predictable Engagement Gamesmanship



It is disappointing – though far from surprising – that Enzo has seriously mischaracterized our engagement with the Company in its recent letter to shareholders. Our fear during this process was that Enzo was negotiating in bad faith and the Board's only real interest was in setting the stage for them to be able to twist the facts in its favor later on. Unfortunately, we were right.

The notion that we have thrown up "roadblocks at every turn"<sup>8</sup> is simply untrue. Looking at our track record, it is clear that we prefer constructive solutions over having to engage in director election contests. This situation is the first time HDF has had to resort to nominating directors. At other companies we have invested in and engaged with, we have reached amicable agreements. Neither is it true that we have "shortterm priorities" - HDF or our designees have served on the boards of three companies for the past three years, two years and two years, respectively.

In contrast, this is the third time in the past 10 years aggrieved shareholders have found it necessary to take the drastic step of nominating directors at Enzo. Shareholders should be quick to question whether they can trust this Board's characterization of events, and whether a company that routinely finds itself spending shareholder money defending itself from its own investors cares as much about being "constructive" or making "good faith attempts" at engagement as they claim.

#### The Opportunity at Enzo

In spite of the decades of poor oversight and mismanagement, Enzo has a collection of businesses and assets that, with a sound growth strategy, more prudent expense structure, appropriate capital allocation, and effective, independent oversight could be worth significantly more than the value currently ascribed by the market.

We believe the bulk of the value at Enzo could be unlocked through three factors:

- 1. A new corporate strategy that acknowledges Enzo's strengths and weaknesses as well as the broader market realities;
- A sale of non-core assets; and
- 3 Once Enzo is generating cash, a return of excess cash to shareholders.

Enzo's attempts to launch a new model for the diagnostic marketplace has overburdened the business with unnecessary expenses.<sup>9</sup> Enzo has neither the scale nor the expertise to execute on this strategy and attempting to do so puts the whole enterprise at risk. Enzo is too small today and building out a sales force would be too costly for Enzo to successfully market the "labs to labs" business whereby Enzo will serve as the "central capability" for smaller labs.<sup>10</sup> Investor's recognition of this fact is a significant factor of the share price underperformance over the years.

Instead, Enzo should focus on the inherent strengths of its lab's location in a high-density population market and strong relationships with existing customers. Building on those two strengths coupled with prudent cost cuts could return that segment to profitability.

With respect to the life sciences division, Enzo is correct to look to strategic partnerships to accelerate growth, and we were pleased to see that Enzo hired Lazard after we initiated discussions with the Board. The failure to consummate any meaningful partnerships over the years is, we believe, a result of management failures and weak Board oversight as well as Enzo's highly litigious reputation in the industry. Without change, shareholders will continue to see the pattern of promises without follow-through. However, we believe the vast expertise and extensive networks of our candidates will put Enzo in a position to execute strategic partnerships that can quickly accelerate growth in the life sciences division.

https://www.businesswire.com/news/home/20191205005763/en/

<sup>&</sup>lt;sup>9</sup> S6 million acquisition of manufacturing facility in Farmingdale, NY on 8-27-19 per company SEC filings. Earnings call transcript commentary regarding sales force build out (Q1 2018, Q2 2018, Q4 2018, etc). <sup>10</sup> Enzo third quarter and nine months operating results press release dated June 10, 2019.



Enzo has a very valuable patent portfolio of over 400 patents and 75 patents pending as evidenced by \$117 million of settlements since 2001. Unfortunately, Enzo's legal expenses over that period were \$99 million.<sup>11</sup> Not only has decades of patent litigation harmed the Company's reputation, impairing its ability to form partnerships for growth, but the litigation has not produced an attractive return for shareholders. Instead of continuing to litigate, Enzo should look to monetize non-core patents. This would provide an immediate, substantial cash inflow to the business, while also signaling to potential strategic partners that Enzo is looking to work together in good faith in the future.

The therapeutics division has value to a strategic buyer, but at Enzo it has proved to be a distraction to management and the Company as a whole. Instead of periodically promoting one potential therapy or another, only to see it fail to progress beyond a Phase I or Phase II trial, Enzo should sell the division to a buyer with a proven track record of successful therapeutic development. Divesting therapeutics would provide the best risk adjusted value for Enzo shareholders.

Following the right sizing of the clinical services cost structure, accelerated growth in the life sciences division, the sale of non-core IP, and the sale of the therapeutics division, Enzo could have a cash balance that matches or exceeds the current market capitalization of the business today. Under those assumptions, shareholders are getting \$81 million of revenue for free today when peers for the clinical services division and life sciences division trade for roughly 2.3x revenue and 7.5x revenue, respectively.<sup>12</sup> Applying those multiples to each segment implies roughly 3x upside from the current share price.

Clearly, there is substantial opportunity at Enzo for all shareholders. However, the current, misguided strategy is resulting in increasing expenses and a declining cash balance. The current Board cannot, in our view, achieve Enzo's full potential. Immediate change is needed.

# Our Solution for Enzo

It is our view that Enzo's Board is entrenched, detached and more focused on self-perpetuation than the concerns of other shareholders. Its seeming acceptance of negative returns, insider dealings, and constant misallocation of capital is simply unacceptable. Each day the current Board remains in place the status quo continues – and shareholders suffer.

HDF believes the addition of two new independent directors will be able to refocus Enzo's Board and swiftly deliver value for shareholders. After an extensive search, HDF has identified two extremely qualified Board candidates who we believe, upon election and subject to their fiduciary duties, will:

- Bring new and necessary perspectives to the Board;
- Develop a better strategic plan for the business;
- Be immediately impactful in addressing the Company's bloated cost structure;
- · Hold management accountable for its performance;
- Deliver on the potential of strategic partnerships to grow the business;
- Restructure executive compensation in a manner that is aligned with shareholder interests;
- Adopt better corporate governance structures and practices; and
- Evaluate the full range of strategic alternatives available to create shareholder value.

HDF's highly-qualified director candidates, who we believe will truly represent and act in the best interests of all shareholders, will realign the Company's operating and growth strategy and create significant value at Enzo, are:

<sup>&</sup>lt;sup>2</sup> Clinical Services Peers: LH and DGX. Life Sciences Peers: OSUR, RGEN, QDEL, NSTG, OXFD, VCYT, VIVO, HBIO, FLDM, NEO, LMNX, SPPI, and PACB.



<sup>11</sup> Company SEC filings.

Fabian Blank: Healthcare Advisor and Investor



Operational Expertise - Substantial operational and growth experience in healthcare space

- Mr. Blank is a senior healthcare executive with a broad and diversified operational background across multiple areas of the healthcare industry and substantial experience advising companies like Enzo on healthcare strategy, digitalization, disruption, and growth.
- Mr. Blank is an Independent Non-Executive Director of Georgia Healthcare Group PLC, an
  integrated healthcare group that is prime listed on the London Stock Exchange. His primary focus
  is on guiding the group through its digitalization and growth ambitions across its services-,
  pharma-, laboratory- and insurance assets.
- Mr. Blank serves as an Advisory Board Member of GYANT.com, a US-based health tech company providing artificial intelligence enabled patient engagement services to HMOs and other healthcare players. He is particularly focused on establishing the company's business in Europe.
- Mr. Blank is the Non-Executive Chairman of Recover Health Ltd., an Israeli digital health startup focused on developing a digital platform to increase the quality of life of both stroke survivors and caregivers.
- From 2013 to 2016, Mr. Blank was the CEO and Co-owner of the Meduna Klinik Group, a
  privately held clinic group specialized on post-acute services. He successfully grew revenues and
  EBITDA in a highly competitive market before consummating a successful sale to a private equity
  buyer.
- From 2000 to 2013, he was at McKinsey & Company, Inc., where he also served as a Partner of the firm. He served technology and healthcare clients from various settings of acute, rehab, labs or polyclinics on growth topics, with operational presence in over 20 countries.
- He holds a graduate business management degree (Diplom Kaufmann) from the HHL Leipzig Graduate School of Management and completed additional studies at University of Trier, Boston University's Questrom School of Business and ESADE in Barcelona, Spain.

#### Peter (Pete) Clemens: Director of Vituro Health

Financial Expertise – Public healthcare company CFO

- Mr. Clemens has a distinguished career in healthcare serving in multiple senior finance roles and is a two-time public company healthcare CFO with significant turnaround, growth, operational, and M&A experience. During his tenures, shareholders of his past companies saw annualized returns of 33.7% and 38.0%, respectively.<sup>13</sup>
- He is currently the Director of Vituro Health and Chairman of the Samford University Board of Overseers.
- From 2011 to 2015, Mr. Clemens served as the CFO of Surgical Care Affiliates, providing
  valuable guidance through an IPO process, transitioning from private equity ownership, and
  several years of robust growth for the company.
- From 1995 to 2010, he worked at Caremark where he held multiple senior finance roles for over 15 years and was CFO of the company as they successfully completed a \$21B merger of equals with CVS Corporation after over a decade of tremendous growth and outsized returns to shareholders.
- Mr. Clemens previously served on the board of DSI Renal, a privately-owned dialysis company that was sold to Fresenius in September of 2011.
- Mr. Clemens began his career in credit and lending roles at both AmSouth Bank and Wachovia Bank.

<sup>&</sup>lt;sup>13</sup> From June 21, 2005, the date Mr. Clemens joined the Caremark Rx, Inc. as Executive Vice President and Chief Financial Officer, until March 21, 2007, the closing date of the CVS/Caremark merger, Caremark Rx, Inc. anualized returns were 33.7%. Mr. Clemens joined Surgical Care Affiliates, Inc. ("SCA") as Executive Vice President and Chief Financial Officer on October 11, 2011, During Mr. Clemens' tenure as CFO, SCA went public on October 29, 2013, and from that date until April 17, 2015, the date of the announcement of Tom De Weerd's succession to Mr. Clemens' release the Weerd's succession to Mr. Clemens' release the Area and Chief Financial Officer in light of Mr. Clemens planned retirement, SCA stocks experienced annualized returns of 37.95%.



- Contrary to Enzo's recent claim, Mr. Clemens is not a "home-town friend of Harbert from Alabama." We actually had never spoken to him before we were recruiting nominees for this process, and he lives in Tennessee.
- He holds a Bachelor's degree from Samford University and an MBA in Finance from Vanderbilt University.

The status quo is not what Enzo needs. We believe the current Board lacks the leadership, objectivity and perspective to hold management accountable and make decisions that are in the best interests of all shareholders. For months, HDF attempted to engage in productive dialogue with the Company to reconstruct the Board. Our strong preference was to work privately in a constructive manner with the goal of greatly improving corporate governance while attempting to avoid the difficulties and distractions of a proxy battle. The Company's response was unproductive and discouraging, while highlighting the deep-seated issues resulting from the Company's lack of leadership and oversight.

Without shareholder involvement, we believe management will continue to benefit as shareholders continue to suffer. This is why we are asking you to support our highly-qualified candidates for election to the Board at the 2019 Annual Meeting of Shareholders by voting on the **<u>BLUE</u>** card today.

Your vote matters - please consider supporting the case for change at Enzo.

Vote FOR HDF's nominees on the BLUE proxy card today.

Sincerely,

Harbert Discovery Fund, LP

Harbert Discovery Co-Investment Fund I, LP

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Kenan Lucas, Managing Director and Portfolio Manager of Harbert Discovery Fund GP, LLC and Harbert Discovery Co-Investment Fund I GP, LLC

Harbert Discovery Fund, LP ("Harbert Discovery"), Harbert Discovery Fund GP, LLC ("Harbert Discovery GP"), Harbert Discovery Co-Investment Fund I, LP ("Harbert Discovery Co-Investment" and together with Harbert Discovery, the "Discovery Funds"), Harbert Discovery Co-Investment Fund I GP, LLC ("Harbert Discovery Co-Investment GP"), Harbert Fund Advisors, Inc. ("HFA"), Harbert Management Corporation ("HMC"), Jack Bryant ("Mr. Bryant"), Raymond Harbert ("Mr. Harbert") and Kenan Lucas ("Mr. Lucas" and together with Harbert Discovery, Harbert Discovery GP, Harbert Discovery Co-Investment, Harbert Discovery Co-Investment GP, HFA, HMC and Messrs. Bryant and Harbert, the "Harbert Discovery Parties") (collectively, the "Participants") have filed with the Securities and Exchange Commission (the "SEC") a definitive proxy statement and accompanying form of proxy to be used in connection with the solicitation of proxies from the shareholders of Enzo Biochem, Inc. (the "Company") to elect Messrs. Blank and Clemens (the "Nominees") at the annual meeting of shareholders of the Company (the "Annual Meeting"). All shareholders of the Company are advised to read the definitive proxy statement and other documents related to the solicitation of proxies by the Participants in respect of the Annual Meeting, as they contain important information, including additional information related to the Participants, the Nominees and the Annual Meeting. The definitive proxy statement and an accompanying proxy card will be furnished to some or all of the Company's shareholders and are, along with other relevant documents, available at no charge on the SEC website at http://www.sec.gov/ and are available upon request from the Participants' proxy solicitor, Okapi Partners, by calling (888) 758-6707 (banks and brokers call collect (212) 297-0720).



Additional information about the Participants can be found on the Definitive Proxy Statement filed by the Participants on December 6, 2019.

#### Important Disclosure

THIS STATEMENT CONTAINS OUR CURRENT VIEWS ON THE VALUE OF SECURITIES OF ENZO BIOCHEM, INC. ("ENZO"). OUR VIEWS ARE BASED ON OUR ANALYSIS OF PUBLICLY AVAILABLE INFORMATION AND ASSUMPTIONS WE BELIEVE TO BE REASONABLE. THERE CAN BE NO ASSURANCE THAT THE INFORMATION WE CONSIDERED IS ACCURATE OR COMPLETE, NOR CAN THERE BE ANY ASSURANCE THAT OUR ASSUMPTIONS ARE CORRECT. WE DO NOT RECOMMEND OR ADVISE, NOR DO WE INTEND TO RECOMMEND OR ADVISE, ANY PERSON TO PURCHASE OR SELL SECURITIES AND NO ONE SHOULD RELY ON THIS STATEMENT OR ANY ASPECT OF THIS STATEMENT TO PURCHASE OR SELL SECURITIES OR CONSIDER PURCHASING OR SELLING SECURITIES. THIS STATEMENT DOES NOT PURPORT TO BE, NOR SHOULD IT BE READ, AS AN EXPRESSION OF ANY OPINION OR PREDICTION AS TO THE PRICE AT WHICH ENZO'S SECURITIES MAY TRADE AT ANY TIME. AS NOTED, THIS STATEMENT EXPRESSES OUR CURRENT VIEWS ON ENZO. OUR VIEWS AND OUR HOLDINGS COULD CHANGE AT ANY TIME WITHOUT NOTICE AND WE MAKE NO COMMITMENT TO UPDATE THIS STATEMENT IN THE EVENT OUR VIEWS OR HOLDINGS CHANGE. INVESTORS SHOULD MAKE THEIR OWN DECISIONS REGARDING ENZO AND ITS PROSPECTS WITHOUT RELYING ON, OR EVEN CONSIDERING, ANY OF THE INFORMATION CONTAINED IN THIS STATEMENT.

# About Harbert Discovery Fund (HDF)

HDF invests in a concentrated portfolio of publicly-traded small capitalization companies in the US and Canada. We perform significant due diligence on each portfolio company prior to investing. In addition to researching all publicly available information and meeting with management, our diligence includes substantial primary research with industry experts, consultants, bankers, customers and competitors. We often spend months or years researching ideas before making an investment decision and we only invest in companies that we believe are significantly undervalued, and where there is the potential for change to enhance or accelerate value creation. In an effort to unlock this potential value, we seek to work directly with the boards and management teams of our portfolio companies privately and collaboratively, engaging with them on a range of factors including governance, board composition, corporate strategy, capital allocation, strategic alternatives and operations. We have effected positive, fundamental changes at our current and past investments through this behind-the-scenes, constructive approach. HDF currently has board representation at three of our portfolio companies. In each case, changes to the board were agreed upon privately and it is our strong preference in every investment to avoid the unnecessary distractions and costs of a public proxy campaign.

# About Harbert Management Corporation (HMC)

HMC is an alternative asset management firm with approximately \$6.7 billion in regulatory assets under management as of December 1, 2019. HMC currently sponsors nine distinct investment strategies with dedicated investment teams. Additional information about HMC can be found at <u>www.harbert.net</u>.

# Investor Contact

Okapi Partners LLC Bruce Goldfarb / Chuck Garske / Jason Alexander, 212-297-0720 info@okapipartners.com

#### Media Contact

Sloane & Company Dan Zacchei / Sarah Braunstein, 212-486-9500 dzacchei@sloanepr.com / sbraunstein@sloanepr.com



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