# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

|\_| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

Mark one

	ARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) E SECURITIES EXCHANGE ACT OF 1934	OF	
For the o	quarterly period ended January 31,1999		
	or		
· — ·	ANSITION REPORT PURSUANT TO SECTION 13 OR 15(d CURITIES EXCHANGE ACT OF 1934	l) OF THE	
For the t	ransition period from to		
	Commission File Number 1-997	4	
	ENZO BIOCHEM, INC.		
	(Exact name of registrant as specified in	its charter)	
NEW YORK		13-2866202	
	other jurisdiction poration or organization)	(I.R.S. Employer Identification No.)	
	TIVE BLVD., FARMINGDALE, NEW YORK	11735	
(Address	of principal executive office)	(Zip Code)	
(516-755-	-5500)		
(Registra	ant's telephone number, including area code)		
Securitie	es registered pursuant to Section 12(b) of the	Act:	
	•	CICAN STOCK EXCHANGE	
(Tit	tle of Class) (Name of each Exc	change on which Registered)	
Securitie	es registered pursuant to Section 12(g) of the	Act:	
	NONE		
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant has required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.			
	Yes  X  No		
As of Man	ech 5, 1999 the Registrant had 24,924,000 sharing.	res of Common Stock	
	ENZO BIOCHEM, INC.		
	FORM 10-Q		
	January 31, 1999		
	INDEX	PAGE	
		NUMBER	
PART I -	- FINANCIAL INFORMATION		
Item 1.	Financial Statements		
	Consolidated Balance Sheet - January 31, 1999 and July 31, 1998	3	
	Consolidated Statement of Operations For the six months ended January 31, 1999	and 1998 5	
	Consolidated Statement of Operations For the six months ended January 31, 1999 a	and 1998 6	
	Consolidated Statement of Cash Flows		

		-
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations		12
Item 4. Submission of Matters to a Vote of Security Holde	ers	15
2		
ENZO BIOCHEM, INC. PART 1 - FINANCIAL INFORMATION		
Item 1. Financial Statements		
CONSOLIDATED BALANCE SHEET		
00.10021211122 2.121.1102 0.1221	T 21	T1 21
	January 31, 1999 (unaudited)	1998
	(in Thou	
ASSETS		
Current assets:		
Cash and cash equivalents Accounts receivable, less allowance	\$40,241	\$33,543
for doubtful accounts	14,656	14,195
Current portion of note receivable - litigation settlement		4,942
Inventories	1,323	1,393
Deferred taxes Other	471 881	471 844
Total current assets	57,572	55 <b>,</b> 388
Property and equipment, at cost, less accumulated	0.405	0 570
depreciation and amortization  Cost in excess of fair value of net tangible assets	2,485	2 <b>,</b> 570
acquired, less accumulated amortization	8,749	8,934
Deferred patent costs, less accumulated amortization	4,421	4,559
Deferred taxes	554	554
Other	125	148
	\$73 <b>,</b> 906	\$72,153
	======	======
3		
ENZO BIOCHEM, INC. LIABILITIES AND STOCKHOLDERS' EQUITY	7	
	January 31,	
	1999 (unaudited)	1998
	(in Thou	
	(111 11100	.carrac,
Current liabilities:	\$ 1 200	1 /30
Trade accounts payable Income taxes payable	72	1,439 164
Trade accounts payable Income taxes payable Other accrued expenses	•	164 803
Trade accounts payable Income taxes payable Other accrued expenses Current portion of long-term debt	72 774 	164 803 9
Trade accounts payable Income taxes payable Other accrued expenses Current portion of long-term debt  Total current liabilities	72 774  2,046	164 803 9  2,415
Trade accounts payable Income taxes payable Other accrued expenses Current portion of long-term debt	72 774 	164 803 9

For the six months ended January 31,1999 and 1998

Notes to Consolidated Financial Statements

9

Total stockholders' equity	70 <b>,</b> 905	68 <b>,</b> 783
	\$ 73,906	\$ 72,153
	=======	=======

See accompanying notes

4

### ENZO BIOCHEM, INC. CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

Six Months Ended January 31, 1999 1998

	(In thousands, except per share data)			
Revenues:  Research product revenues	\$ 7.347 \$ 6.016			
Clinical laboratory services	\$ 7,347 \$ 6,016 14,178 13,624			
Total operating revenues	21,525 19,640			
Costs and expenses:				
Cost of research product revenues	3,724 3,360			
Cost of clinical laboratory servi	ces 4,053 3,962			
Research and development expense				
Selling expense Provision for uncollectable accou	1,399 1,354			
receivable				
General and administrative expens	4,958 4,983 ses 3,972 3,625			
concrat and daminiporacive enpone				
Total costs and expenses	20,403 19,406			
Income before interest income and provisio for taxes on income Interest income - net	1,122 234 1,017 895			
Income before provision for taxes on inco Provision for taxes on income				
Net income	\$ 2,023 \$ 1,081 =======			
Net income per common share:				
Basic	\$ .08 \$ .04 =======			
Diluted	\$ .08 \$ .04 ======			
Denominator for per share calculation: Basic	24,899 24,422 =================================			
Diluted	25,715 25,476 =======			

See accompanying notes

5

### ENZO BIOCHEM, INC. CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

Three Months Ended January 31,
1999 1998

(In thousands, except per share data)

Revenues:

 Research product revenues
 \$ 3,849
 \$ 3,196

 Clinical laboratory services
 7,152
 7,130

 Total operating revenues
 11,001
 10,326

Costs and expenses:

Cost of research product reven	ıes	1,707		1,752
Cost of clinical laboratory se		1,936		2,092
Research and development expens		1,227		
Selling expense		742		718
Provision for uncollectable ac	counts			
receivable	3041100	2,520		2.667
General and administrative expe	angag	2,000		
deneral and administrative exp.				
Total costs and expenses		10,132	1	0 221
iotal costs and expenses				.0,221
Income before interest income and provi:	rion for			
taxes on income	31011 101	869		105
Interest income - net				456
interest income net				450
Income before provision for taxes on in	ncome	1,376		561
Provision for taxes on income	1001110	(58)		
TIOVIDION TOT CAMES ON INSOME				
Net income	Ś	1,318	Ś	558
		======		
Net income per common share:				
Basic	\$	.05	\$	.02
	=:			
Diluted		.05		
	=:		===	
Denominator for per share calculation:				
Basic		24,906		•
Diluted	=	25,722		
2114004	=:	======		=====

See accompanying notes

6

## ENZO BIOCHEM, INC. CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

Six Months Ended January 31,

	1999	1998
	(In Tho	ısands)
Cash flows from operating activities:		
Net income	\$ 2,023	\$ 1,081
Adjustments to reconcile net income to net		
cash provided by operating activities:		
Depreciation and amortization of property		
and equipment	440	433
Amortization of costs in excess of fair		
value of tangible assets acquired	185	185
Amortization of deferred patent costs	330	360
Issuance of warrants as compensation for		
services performed	37	
Provision for uncollectable accounts receivable	4,958	4,983
Accretion of interest on note receivable	(58)	(120)
Other		82
Change in assets and liabilities:		
Note receivable - J & J settlement	5,000	5,000
Accounts receivable before provision for		
uncollectable amounts	(5,417)	(6,289)
Inventories	70	(100)
Other	(37)	444
Trade accounts payable and other accrued		
expenses	(269)	44
Income Taxes payable	(92)	
Accrued legal fees		(50)
Total adjustments	5 <b>,</b> 147	4,972
Net cash provided by operating activities		\$ 6,053

7

	1999	1998
	(In Thousands)	
Cash flows from investing activities:  Capital expenditures  Patent costs deferred  Security deposits	(193)	(235) (183) 9
Net cash used in from investing activities	(525)	(409)
Cash flows from financing activities:  Payments of obligations under capital lease and long term debt  Proceeds from exercise of stock options		(27) 143
Net cash provided by financing activities	53	
Net increase in cash and cash equivalents		5,760
Cash and cash equivalents at the beginning of the year	33,543	
Cash and cash equivalents at the end of the period	\$ 40,241 ======	

8

## ENZO BIOCHEM, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS January 31, 1999 (Unaudited)

1. The consolidated balance sheet as of January 31, 1999 the consolidated statement of operations for three and six months ended January 31,1999 ("1999 Period") and 1998 ("1998 Period") and the consolidated statement of cash flows for the six months ended January 31, 1999 and 1998 have been prepared by the Company without audit. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows at January 31, 1999 and for all periods presented have been made.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 1998 Annual Report on Form 10-K. The results of operations for the six months ended January 31, 1999 are not necessarily indicative of the results that may be expected for the full year.

In fiscal 1997, the Financial Accounting Standards Board issued SFAS No. 131 "Disclosures about Segments of an Enterprise and Related Information" which is effective for years beginning after December 15, 1997. SFAS No. 131 established standards for the way the public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports. It also establishes standards for related disclosures about products and services, geographical areas, and major customers. Since SFAS No. 131 is not required to be applied to interim financial statements in the initial year of adoption, the Company is not required to disclose segment information in accordance with SFAS No. 131 until the fiscal year ended July 31, 1999, if applicable. In the Company's first quarter of fiscal 2000 report, and in subsequent quarters, it would present the interim disclosures required by SFAS No. 131 for both fiscal 2000 and 1999, if applicable. Management does not expect that adoption of SFAS No. 131 will have a significant impact on the Companies determination of its operating segments.

In fiscal 1997, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of". SFAS No. 121 establishes the accounting for the impairment of long-lived assets, certain identifiable intangibles and the excess of cost over net assets acquired, related to those assets to be held and used in operations, whereby impairment losses are required to be recorded when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less

than the assets carrying amount. SFAS No. 121 also addresses the accounting of long-lived assets and certain identifiable intangibles that are expected to be disposed of. The adoption of SFAS No. 121 did not have a material effect on the consolidated results of operations or financial condition of the Company.

In fiscal 1998, the Company adopted the provisions of SFAS No. 128, "Earnings Per Share", which was effective for both interim and annual financial statements for periods ending after December 15, 1997. SFAS 128 replaced the previously reported primary and fully diluted earnings per share with basic and diluted earnings per share. Unlike primary earnings per share, basic earnings per share excludes any dilutive effects of options and warrants. Diluted earnings per share is very similar to the previously reported fully diluted earnings per share. All earnings per share amounts for all periods have been presented, and where necessary, restated to conform to SFAS 128 requirements.

The following table sets forth the computation of basic and diluted earnings per share pursuant to SFAS 128.

<TABLE>

<caption></caption>	Six Months End	ded January 31, 1998	Three Months Ended January 31, 1999 1998
<s> Numerator:</s>	<c></c>	(In Thousands, <c></c>	except per share data) <c> <c></c></c>
Net income for numerator for basic and diluted earnings per common share	\$2,023 =====	\$1,081 =====	\$1,318 \$ 558 ======
Denominator:  Denominator for basic earnings per common share during the period	24,899	24,422	24,906 24,438
Effect of dilutive securities employee and director stock options and warrants	816 	1,054	816 1,083 
Denominator for diluted earnings per common equivalent share and assumed conversions	25 <b>,</b> 715 =====	25,476 =====	25,722 25,521 =====
Basic earnings per share	\$.08 ====	\$.04 ====	\$.05 \$.02 ==== ====
Diluted earnings per share	\$.08 ====	\$.04 ====	\$.05 \$.02 ==== ===

10

## ENZO BIOCHEM, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS January 31, 1999 (Unaudited)

2. On October 19, 1994 the Company executed a settlement agreement with Johnson & Johnson, Inc. in the aggregate amount of \$35.0 million pursuant to which the Company received \$ 15.0 million, and a promissory note requiring Johnson & Johnson and its subsidiary, Ortho Diagnostics, Inc., to pay \$5.0 million a year for each of the four successive anniversaries of said date. As of January 31, 1999 all four payments have been received. Pursuant to the terms of the settlement, all of the Company's grants, licenses and intellectual property have been returned to the Company in totality.

In March 1993, the Company filed suit in the United States District Court of Delaware charging patent infringement and acts of unfair competition against Calgene, Inc. and seeking a declaratory judgment of invalidity concerning Calgene's plant antisense patent. On February 9, 1994, the Company filed a second suit in the United States District Court for the District of Delaware charging Calgene with infringement of a second antisense patent belonging to the Company. Calgene filed a counterclaim in the second Delaware action seeking a declaration of invalid on a third patent belonging to the Company. The two Delaware actions were consolidated and were tried to the Court in April 1995. In addition, the Company filed suit on March 22, 1994 in the United States District Court for the Western District of Washington against Calgene and the Fred Hutchinson Cancer Research Center, asserting that the defendants had conspired to issue a false and misleading press release regarding

a supposed "patent license" from Hutchinson to Calgene, and conspired to damage the Company's antisense patents by improperly using confidential information to challenge them in the U.S. Patent Office. The complaint further charged Hutchinson with infringing and inducing Calgene to infringe the Company's antisense patents.

On February 2, 1996 the Delaware Court issued an opinion ruling against the Company and in favor of Calgene, finding certain claims infringed, but the patent was found valid (non-obvious) over the prior art. On February 29, 1996, the Delaware Court issued an Order withdrawing its February 2, 1996 Opinion. Enzo intends to appeal from any adverse judgment.

On April 3, 1997, the European Patent Office rejected Calgene's opposition that had been lodged against the Company's related European antisense patent, thereby upholding the patent's validity. On May 23, 1997 the Japanese Patent Office issued a related antisense patent owned by the Company.

On June 1, 1998, the U.S. District Court for the District of Delaware issued its final decision in the case. In its decision the court held two of the Company's three antisense patents were invalid, and not infringed. The court declined to act

11

on Calgene's claim that the Company's third antisense patent was invalid citing lack of evidence. The court further held that the Calgene antisense patent was not invalid. Enzo has appealed the district court's judgement to the U.S. court of appeals for the Federal Circuit. There can be no assurance that the Company will be successful in its appeal. If the Company is successful in its appeal, it expects that the case would be remanded for further proceedings before the district court, and there can be no assurance that the Company will be successful in such further proceedings. However, even if the Company is not successful, management does not believe there will be a significant monetary impact.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company at January 31, 1999, had cash and cash equivalents of \$40,241,000 an increase of \$6,698,000 from July 31,1998. The Company had working capital of \$55,526,000 at January 31, 1999 compared to \$52,973,000 at July 31,1998.

The Company's net income before taxes for the six months ended January 31,1999 was \$2,139,000 which includes depreciation and amortization aggregating approximately \$955,000. The Company's positive cash flow from operations was sufficient to meet its current cash needs for the research and development programs and other investing activities.

Net cash provided by operating activities for the six month period ended January 31, 1999 was approximately \$7,170,000 and included \$5.0 million of cash received in connection with the litigation settlement with Johnson & Johnson, Inc. as compared to net cash provided by operating activities of \$6,053,000 for the 1998 period which also included \$5.0 million of cash received in connection with the litigation settlement with Johnson & Johnson, Inc. The increase in net cash provided by operating activities from the 1998 period to the 1999 period was primarily due to the Company's increase in net income.

Net cash used in investing activities increased by \$116,000 from the 1998 period primarily as a result of an increase in capital expenditures.

Net cash provided by financing activities decreased by \$63,000 from the 1998 period primarily as a result of the decrease in proceeds from the exercise of stock options.

12

#### RESULTS OF OPERATIONS

SIX MONTHS ENDED JANUARY 31,1999 COMPARED WITH SIX MONTHS ENDED JANUARY 31, 1998

Revenues from operations for the period ended January 31,1999 increased by \$1,885,000 compared to revenues from operations for the six month period ended January 31, 1998. This increase was due to an increase of \$554,000 in revenue from the clinical reference laboratory operation and by the increase of \$1,331,000 of research products sales. The increase in research product sales resulted primarily from an increase in the mix of higher priced sales from the Company's non-exclusive distribution agreements. The increase in revenues from the clinical reference laboratory operations resulted primarily from an increase in higher priced screening tests and an increase in esoteric testing revenue.

Cost of sales increased by approximately \$455,000 as a result of a increase in the cost of clinical laboratory services of \$91,000 and an increase of \$364,000 in the cost of sales of research products from the Company's distribution agreements activities.

Research and development expenses increased by approximately \$175,000 as a result of an increase in expenses associated with the research programs.

General and Administrative expenses increased approximately by \$347,000, primarily due to an increase in legal fees.

The provision for income taxes for the six months ended January 31, 1999 and 1998 are based on the alternative minimum tax method and current State and local income taxes provided relate primarily to taxes computed based upon capital.

13

THREE MONTHS ENDED JANUARY 31, 1999 COMPARED WITH THREE MONTHS ENDED JANUARY 31, 1998

Revenues from operations for the period ended January 31,1999 increased by \$675,000 compared to revenues from operations for the three month period ended January 31, 1998. This increase was due to an increase of \$22,000 in revenue from the clinical reference laboratory operation and by the increase of \$653,000 of research products sales. The increase in research product sales resulted primarily from an increase in the mix of higher priced sales from the Company's non-exclusive distribution agreements. The increase in revenues from the clinical reference laboratory operations resulted primarily from an increase in higher priced screening tests and an increase in esoteric testing revenue.

Cost of sales decreased by approximately \$201,000 as a result of a decrease in the cost of clinical laboratory services of \$156,000 and an decrease of \$45,000 in the cost of sales of research products from the Company's distribution agreements activities.

Research and development expenses increased by approximately \$187,000 as a result of an increase in expenses associated with the research programs.

The provision for uncollectable accounts receivable decreased by \$147,000 primarily due to a increase in monies collected from third party insurance carriers. The health care industry is undergoing significant change as third-party payors, such as Medicare and other insurers, increase their efforts to control the cost, utilization and delivery of health care services. In particular, the Company believes that reductions in reimbursement for Medicare services will continue to be implemented from time to time. Reductions in the reimbursement rates of other third-party payors are likely to occur as well. Furthermore, the Company cannot predict the effect health care reform, if enacted, would have on its business, and there can be no assurance that such reforms, if enacted, would not have a material adverse effect on the Company's business and operations.

General and Administrative expenses increased approximately by \$48,000, primarily due to an increase in legal fees.

The provision for income taxes for the three months ended January 31, 1999 and 1998 are based on the alternative minimum tax method and current State and local income taxes provided relate primarily to taxes computed based upon capital.

14

### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

- (a) The Annual Meeting of Stockholders was held on January 13, 1999
- (b) The following matters were voted upon and the results were as follows:
  - (1) Barry W. Weiner and John J. Deluca were nominated by management and each were elected to serve as directors until the next Annual Meeting of Stockholders or until their successors are elected and shall qualify. The Stockholders voted 22,615,517 shares in the affirmative for Mr. Weiner and 22,611,073 in the affirmative for Mr. Deluca and 395,501 shares in the negative for Mr. Weiner and 399,945 shares in the negative for Mr. Deluca.
  - (2) The Stockholders voted 20,528,356 shares in the affirmative, 1,351,309 shares against, 162,460 shares

abstained and 968,893 broker non-votes were received with respect to the approval and adoption of the Common Stock for issuance under such plan.

(3) The stockholders voted 22,844,962 shares in the affirmative with respect to the ratification of Ernst & Young LLP as the Company's independent auditors for the fiscal year ended July 31, 1999 and 109,717 shares against and 56,339 shares abstained.

15

### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> ENZO BIOCHEM, INC. (registrant)

Date: March 11, 1999 by: /s/ Shahram K. Rabbani -----

Chief Operating Officer,

Secretary and Treasurer

<ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE QUALIFIED PERIOD ENDED JANUARY 31, 1999 AND IS QUALIFIED BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

</LEGEND>

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